



P.A.C.E. PATRICIA AREA COMMUNITY ENDEAVOURS

# Keeping the P.A.C.E.

## A Change of Face at P.A.C.E.

### New Staff Welcomed

There were many new and exciting changes at PACE as 2017 started.

Donna Pollock became the General Manger, in 2016, with the retirement of Brian Miles. Donna had previously held the B.D.C. for 5 years. In January 2017, PACE welcomed Noreen Trist as our new Administrative Assistant. Filling the vacant position of Business Development Coordinator (BDC)

proved to be more of a challenge than we had anticipated, but we were fortunate that after a few rounds of interviews, our most qualified candidate for the position of BDC was Noreen, and the most qualified for the new Administrative Assistant was Melissa Rowat! Although the team is small in number, we are mighty ! Together the 3 have been busy coming up with new

changes and ideas. This newsletter will be one way to follow our ideas, adventures, and other things that will be going on here at P.A.C.E.

We look forward to in-



Left to Right: Melissa, Donna & Noreen the new faces of P.A.C.E.

cluding you on these fun new endeavours !

### Win This Space !

P.A.C.E., the Dryden Chamber of Commerce and the Dryden Development Corporation have partnered up for an exciting new contest called "Win This Space".

In this competition contestants are given the chance to attend workshops, and create a business plan in the hopes of

being chosen as one of 5 finalists that will compete in a dragon's den style competition the winner will receive 1 yr free rent (max of \$1000/month) and hundreds of dollars of in kind services.

Similar contests in other regions have been extremely successful in

helping all contestants involved realize their dreams of opening their own business.

PACE wishes all contestants Good Luck !!

We will announce the winner once chosen.

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## General Manager's Report ~ Donna Pollock

On behalf of the staff and our volunteer Board of directors, welcome to the inaugural "Keeping the P.A.C.E." newsletter!

We exist to serve all of our entrepreneurs, from those who are brand new start ups to our seasoned business persons, looking to expand their business. We provide new and existing business with a source of financing, providing up to \$150,000.00 in repayable financing, that has a flexible structure with regards to payments schedules and security and have just introduced our new Micro-Loan program for those seeking financing up to \$15,000.00. We offer relevant workshops including Facebook networking; PARO Women's Enterprise Workshops; and sponsor live guest speaker presentations on timely business subjects

Look for our upcoming Seminar

**Presentation "Doing Business with the Government of Canada~the Procurement Process" during October!**

As a sampling of what we have been up to during the course of the last year, we have attended funder's forums in Lac Seul First nation, the Township of Pickle Lake, Township of Machin, attended the Dryden & Area Clubs Information Session and had a booth at the Sioux Lookout Chamber of Commerce Tradeshow. We partnered with the City of Dryden and the Chamber of Commerce as members of the steering committee for the "Win This Space" contest.

We are especially proud of our staff motto of "Giving Back to the Communities We Serve". See the article here about the Charity BBQ in support of the arena renovations and our support for Second

Chance Pet Network.

We are delighted that we have just been nominated as an **Extraordinary Entrepreneur (Partner of the Year Category)** for the PARO Centre for Women's Enterprise Awards, taking place in November 2017.

Our Board of Directors are representatives of the areas we serve with strong business credentials and a willingness to volunteer their time on our behalf, and **on behalf of the staff, we thank them for their support.**



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## Helping Out in the Community-Charity BBQ

With the goal of giving back to the community we serve, the staff at Pace decided that we would like to hold a charity BBQ.

After some brainstorming we decided that we wanted to help support the D.R.E.A.M. Committee with their goal of raising money towards arena upgrade and renovations. With all our proceeds going to the charity.

We put the call out to supporting

businesses looking for donations or deals to help us keep our costs low.

The businesses of Dryden, answered our call! PACE would like to thank the following: Balla Bros for the donation of the BBQ and propane, M&M's Meat shop for giving a deal on the meat, Dingwall Ford lending the "windsock guy", CKDR for doing a live feed, McDon-

ald's for the orange drink, and Reg Russell for donation of the buns. A shout out to everyone who decided to share their lunch with us to help our cause.

At the end of our 1st Annual Charity BBQ we were able to present the D.R.E.A.M. committee a cheque for \$780.00.



GM Donna Pollock and BDC Noreen Trist, presenting the cheque to Marnie and Gerry Oliphant from D.R.E.A.M.

P.A.C.E.

Patricia Area Community Endeavours

Patricia Area Community Endeavours Inc. (PACE) is committed to promoting economic growth within the Patricia Region of Northwestern Ontario. Our purpose is to encourage local community and economic development through provision of small business loans, non-profit funding, counselling and support to entrepreneurs and community groups.

We serve a broad range of communities, including Dryden, Eagle lake First Nation, Ignace, Lac Seul First Nation, Machin, Pickle Lake, Sioux Lookout, Wabigoon Lake Ojibway Nation, and all areas located in between.

"Giving Back to the Communities it Serves"

## UPCOMING EVENTS

Visit our website for all upcoming events.

## Board of Directors Recruitment

PACE is looking to add to our Board of Directors!

Please get in touch with our office if you are interested and we can provide you with any details you might require and forward your interest to our Chair.



## Youth Enterprise Camp—August 14-18 2017

Youth Enterprise camp is a week long day camp geared to youth aged 9-12.

In this camp, youth are instructed on how to start, plan, and promote their business from the idea stage to final implementation on market day.

Youth arrive on the first day ready to come up with a business idea, many arrived already knowing what they would like to pursue. They then go through the steps from deciding if it's an idea that is going to work, receiving funding, advertising and promoting their product, and finally market day. During their week they speak with a banker and are "secure" a loan for their product, if "approved" for repayable funds.

Market day is the big day for them to see their week of hard work come to



Biz Kids 2017 All set and ready for the crowds to arrive. A profitable day was had by all

consistent throughout their 3 hour day, with most of them selling out of their products.

The smiles on each of their faces showed the pride in their product and each were more than willing to discuss, in detail, the product they hoped you would purchase.

We at PACE were proud to support these young business people and hope to see them as future clients.

fruition.

This year the young and eager entrepreneurs set-up shop in our very own PACE parking lot.

They arrived early and were ready for the crowds at 10am. The traffic was

## P.A.C.E. "Giving Back to the Community, We Serve"

The employees at P.A.C.E. decided to donate their Dress Down Friday contributions to a charity every 12 weeks.

The staff at P.A.C.E. chose Second Chance Pet Network as their first recipient.



Along with the dress down donation, P.A.C.E. did some spring cleaning and sold some no longer needed items to new homes, much like second chance finds new homes for the animals.

All proceeds raised went to Second

Chance Pet Network.

As animal lovers we could not have been happier to present a cheque in the amount of \$300.00.

*"You make a living by what you get,  
you make a life by what you give"*

Winston Churchill

Accepting the Cheque for Second Chance centre: Sylvia Scheibler from Left: Noreen Trist BDC and Right: Donna Pollock GM



## P.A.C.E. — Featured Business

### GREAT NORTHERN GUNWORKS

PACE is pleased to recognize Gary Beardsley at **Great Northern Gunworks** as our feature business. Gary came to PACE four years ago with many years of managing experience and a vision to bring a new business to Vermilion Bay. Gary has been an avid gun collector and hobby gunsmith for most of his life and saw a need for this type of business in this area. PACE was able to assist the business with construction of a shop, and the purchase of specialized

equipment needed to provide the professional delivery of his service. His



site is situated on the TransCanada highway between Thunder Bay and Winnipeg in Vermilion Bay, central to significant population of sports enthusiasts, hunters, tourist resorts and gun clubs.

PACE thanks **Great Northern Gunworks** for their business and contribution to economic development in the Patricia Region.

Pictured: Owner/Operator: Gary Beardsley with B.D.C. Noreen Trist

## P.A.C.E.'S Visit to the N.W.M.O. Office in Ignace

P.A.C.E. was invited to hold/host our monthly Board Meeting at the N.W.M.O. Learning Centre in Ignace, ON.

Before our regular board meeting we were given a presentation by Ann Aikens, Relationship Manager for N.W.M.O. In

her presentation she described the process of storing nuclear waste and how the process would be implemented in the Ignace area, should

Ignace be the ideal location. During our visit we were able to tour the N.W.M.O.

"how the process would be implemented"

office and see the gathered information.

We were served a wonderful lunch, provided by local restaurant at the

Northwoods Inn.

## Board Room Upgrades

Our boardroom also experienced a new look. To stay current with technology, Board & staff welcomed an opportunity to update the boardroom.

With the help of our "resident IT Guy" Richard Wetelainen, the boardroom has transitioned to a streamline room fit for any type of conference or meeting that one might need.

Our boardroom is open and free of charge to any user groups needing a place to meet.

To find out if it is available for use, please call the P.A.C.E. Office at 221



-3293, M-F 8:30-4:30 and we will be happy to book you a time.