



Keeping the P.A.C.E.

P.A.C.E. – Feature Business

PACE is thrilled to recognize Yvonne Lozej of **Your Choice Catering** in Dryden as our Feature business.

Yvonne came to PACE just last fall with the idea of opening a small catering business and supplying the community with an alternative to restaurant meals or cooking at home. Yvonne has a vast knowledge of the food industry with her experience as a cook for many years at the TransCanada Restaurant, operating the canteen at the local baseball field over the years as well as her current employment at the Dryden Regional Health Centre. Her experience and organization along with her

love of cooking was a



L-R: BDC Noreen Cox with Yvonne Lozej of **Your Choice Catering**.

perfect Fit for this new type of business in our little city. If you are a parent with children in sports, a busy entrepreneur or simply would like to try some good home cooking, **Your Choice Catering** is the business to check out. Yvonne keeps things simple in her ordering and

is equipped to handle about 80 meals on any given day for pick up. The meals are homemade and by the out-pour of raving on social media, they are delicious. She also has a catering menu to appease any function or even a basic lunch for an office. We are so happy that **Your Choice Catering** has exploded in a short time to be a successful small business. We wish Yvonne the greatest success and hope she will be serving the local community for years to come. PACE thanks Yvonne and **Your Choice Catering** for their business and contribution to economic development in the Patricia Region.

Submitted by: Noreen Cox B.D.C.

PACE says Goodbye

It is with heavy hearts that the staff and Board of Directors say “Good Bye” to our Executive Director ~ Donna Pollock.

Donna announced on April 1, 2019 that after 9 years with PACE, the last 3 years as the Executive Director that mid May would be her final days with us here at PACE.

Donna has accepted an ED position with the Community Futures office in Chatham-Kent.

While Donna is sad to go this is a good move for her and “Mr. Bill” as she will continue to get to help with economic growth in her new region, and both her and Bill will be closer to their adult children, and warmer kinder winters.

PACE has some large shoes to

fill but we all wish her only the best !!! Keep in touch.



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Patricia Area Community Endeavours
A Community Futures Development Corporation



Executive Director's Report ~ Donna Pollock



This will be my last ED report in this newsletter.

I have been with PACE since May of 2010. Shortly after being hired, I became the Business Development Coordinator, managing the lending portfolio.

In June of 2016 I became the Executive Director. I have always loved coming to work at PACE. The best co-workers, who have made coming to work a pleasure.

Even now Noreen, Melissa and I, work together as a team, to always get the job done, but have a splendid time along the way.

Many thanks to all of the colleagues and business partners I have met and worked

with through the years, way too many to name, right across NW/NE Ontario, whose focus has always been to do what is best for their communities.

Heartfelt thanks to the PACE Board of Directors who are always supportive of the staff's efforts and passionate about ensuring that good equitable economic decisions are made for their communities that will benefit all of the region we serve.

Finally, thank you to you, the entrepreneurs and small business folk in all of the neighbourhoods, for embracing and welcoming us into your world.

I am leaving a little piece of my heart in

each corner of NW Ontario.

Submitted by: D. Pollock E.D.



International Women's Day ~ April 8, 2019

Patricia Area Community Endeavours (PACE) is a regional organization committed to social and economic development. PACE strives to be an effective community partner in regional initiatives.

But with the current trend of more and more women starting and maintaining businesses on their own we are especially excited and proud to celebrate **International Women's Day** each year.

While the overall success of the region is our main goal, to see women over-

come obstacles that years ago were not just obstacles but complete barriers is inspiring to all of us here at PACE.

So to all the budding entrepreneurs out there we say welcome and let us help you achieve your goals.

What would you try if failing wasn't an option??

International Women's Day

IT'S OUR DAY!



Youth Enterprise Camp Returns to Dryden ~ August 2019



2018 YEC attendees on Market Day

Camp Dates: Aug 12-16

Location: Public Library

Age 8-12

Youth Enterprise Camp is back! Hosted by Head Start in Business, the Northwest Business Centre and PACE. Youth Enterprise Camp offers a unique and memorable summer camp experience where campers, aged 8-12 learn the values, attitudes,

qualities and skills of entrepreneurship. High energy games, activities and workshops challenge every participant to discover his/her entrepreneurial selves. Campers will develop entrepreneurial and financial awareness, confidence, teamwork and communication skills and will run their own "Business for a Day"

If you are interested in

more information please contact Cierra Parkhill-Program Coordinator

Telephone:

807-464-0020 for more information or to register.

www.headstartinbusiness.com

Submitted by: C. Parkhill

Business Tips and Tricks ~ From the Editor!

We are back with some more tips and tricks. As always please feel free to share any ideas or topics that you have found that have worked or not. Success comes from hearing both good and bad ideas.

Also if there is anything you would like me to look into I am always looking for new ideas.

The business plan is approved and you have your product ready to go. You have thought of everything.....or have you?

Below are some possible hidden expenses

1. **Liability Insurance**-depending on your business this may not be necessary, but it protects you from lawsuits and other creditors.
2. **Taxes**-as the old saying goes no



seeking advice from a bookkeeper. Thankfully we have a great one to recommend. Jen Hall from **Ivy Assist**. Contact us for her information.

one is exempt from death or taxes. Depending on your business structure this may be a good time to look into hiring or

3. **Credit Card and Finance Fees**– While offering your customers different payment options, be aware their convenience comes at a cost for you. Contact your bank to determine the most cost effective ways to accept payment for your product or services.

While these may already be known to you, remember we are here to help with any questions you may have or we will find the right avenue for you to get the answers. Everyone benefits when the economy grows!

PACE– Giving back to our community.

Along with PACE’s mission to help small businesses and overall economic growth, PACE likes to give back in our community.

For the past while we have been brainstorming and looking to our community in ways to give back.

For the past 2 years we have collected monies each Friday for the privilege to dress down and once we have collected for 24 weeks we find a cause that we feel would benefit. Some of the recipients include Second Chance Pet Network, and the Dryden Food Bank.



We have also held an annual BBQ each year to raise mon-

ies for causes we care about.

Our first BBQ was held and the proceeds went to the Arena Upgrades , our second year went to the CT fund in honour of a dear friend who passed.

In keeping with giving back we now volunteer 2 hours a week at the food bank helping stock shelves with the donations that they receive. Our BDC-Noreen also gives of her time helping keep a long standing tradition of hot dog days alive at St. Joe’s School.

We look forward to continuing our efforts in the community we call home.

Eagle Lake Job Fair ~ February 20, 2019

P.A.C.E attended the Job Fair in Eagle Lake on February 20, 2019 at the community hall from 10am—2 pm. There were 20-25 booths represented and the local community participated gathering information from different organizations. There was an incentive for those that came out and visited the different booths by collecting initials from each of the vendors to enter hourly draws. The host also provided lunch for the booth vendors which was a nice touch. It was a very



casual atmosphere and nice to see so many in attendance. We will be sure to participate again next year.

Submitted by:
N. Cox B.D.C.





"No matter how long the winter, spring is sure to follow"
~ proverb

Happy Spring from: Donna, Noreen & Melissa

P.A.C.E.

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P.A.C.E. Patricia Area Community Endeavours

Patricia Area Community Endeavours Inc. (PACE) is committed to promoting economic growth within the Patricia Region of Northwestern Ontario. Our purpose is to encourage local community and economic development through provision of small business loans, non-profit funding, counselling and support to entrepreneurs and community groups.

We serve a broad range of communities, including Dryden, Eagle Lake first Nation, Machin, Pickle Lake, Sioux Lookout, Wabigoon Lake Ojibway Nation, and all areas located in between.

"Giving Back to the Communities it Serves"



Our Annual General Meeting was held on Tuesday April 23, 2019 at the Best Western Inn and Conference Centre starting at 4:30pm.

Thanks to those who attended.

We will not be doing a newsletter in our next quarter, while we find and welcome our new Executive Director.

We hope to come back once everyone is settled.

UPCOMING EVENTS

See Article on page 2-YEC

Board of Directors Recruitment

PACE is looking to add to our Board of Directors!

Please get in touch with our office if you are interested and we can provide you with any details you might require and forward your interest to our Chair.

Editor: M. Rowat